



# COSTSIMPLIFIED® VIRTUAL HEALTH RENTAL PROGRAM

At GlobalMed, we recognize the move to integrate telehealth technology into your practice will require an upfront investment. We also know that delivering virtual care can expand access to your patients, reduce costs, and increase revenues. Our CostSimplified® rental solution makes it possible for you to set up a virtual health program and reap its benefits quickly without a large capital expenditure.

## WHY COSTSIMPLIFIED?

### Low Entry Costs and Managed Cash Flow



Renting helps you avoid high initial costs –leaving you with more capital to invest. You get the latest equipment while managing your cash flow to be used on other projects that may not be as tax efficient.

### Tax Deductible



Equipment rental payments are tax deductible. The entire rental payment is an operating expense and a claimable tax deduction against your business’s taxable profits. This can result in significant savings.

### Quick Access to the Latest Technology



Whether you’re new to virtual care or upgrading your solution, renting enables you to buy high quality technology, integration and implementation services.

### No Repair Risk or Training Costs



The CostSimplified rental program means no bills for unexpected system repair. The program includes all maintenance and repairs within the agreement term included in the price. Set up and training is also included.

| WHY COSTSIMPLIFIED®  | TRADITIONAL PURCHASE  |
|--|---|
| Affordable Monthly Payment                                       | Large Startup Capital Requirement                           |
| Operating Expense  | Capital Expense   |
| Up and running in 6-8 weeks                                      | Longer lead times due to Capital approval process           |
| Fully integrated software and hardware, plus world-class support | May involve Lower quality solutions from multiple providers |
| Includes cutting-edge connected medical devices                  | Add-ons and upcharges                                       |
| Setup and training included                                      | Training costs extra  |
| GlobalMed manages remotely, including all upgrades               | Technical headaches and outdated technology                 |

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**COSTSIMPLIFIED®** Making full-scale integrated virtual health technology possible - without a large capital expenditure



# VIRTUAL CARE MADE EASY AND AFFORDABLE

The CostSimplified® telehealth rental program provides your organization immediate access to the latest in virtual care hardware and software without the worry that comes with a large capital purchase. Getting started is as easy as selecting the delivery method that best meets your needs and adding your desired connected devices. Software is always included.

## STATION + PERIPHERALS + SOFTWARE

### 1 Choose your delivery method\*



ClinicalAccess® Station



WallDoc®



CASLite Station



Transportable Exam Station



Transportable Exam Station

CostSimplified allows you the choice of telehealth delivery platforms to best meet your virtual care needs. Choose from an in-clinic mobile-all-in-one solution or ruggedized and transportable options.

### 2 Select your connected devices



TotalExam® 3 Camera & Oto Attachment



TotalExam® Lite Exam Camera & Otoscope



TotalVitals®



Digital Stethoscope

Choose from range of integrated medical devices that best meet your needs

### 3 Software is included



All stations include the eNcounter® telehealth software platform.



All options include the eNcounter telehealth software platform with ClearSteth and eNcounterView applications.

A complete telemedicine solution for a low monthly payment.

Learn more at [globalmed.com/cost-simplified](http://globalmed.com/cost-simplified)

\*Initial setup fee may apply. Prices are based on a 36-month rental agreement. Terms of 12 and 24 months with varying prices are also available.



# THE LATEST VIRTUAL HEALTH TECHNOLOGY

Get access to the latest virtual care technology to quickly add or expand your current telehealth program, meet increased demand or try before you buy with a choice of the latest virtual health hardware and software capabilities. CostSimplified® offers a choice from the following delivery stations, devices and software.



## ClinicalAccess® Station

- Single or dual monitors
- Full video conferencing
- Integrated device usage & locking storage
- Battery back up
- Compact & mobile
- Adjustable worksurface



## WallDoc®

- Wall-mounted
- Full video conferencing
- Integrated device usage & storage
- Compact & secure
- Adjustable worksurface for seated or standing



## Transportable Exam Station

- Full video conferencing
- Integrated device usage & storage
- Ruggedized for extreme environments
- Wi-Fi/3G/4G/LTE connectivity



## Transportable Exam Backpack

- Lightweight, compact & portable
- 4 integrated USB hubs
- Dedicated laptop pocket
- Custom device storage
- Storage pockets for accessories



## eNcounter® software

- Included with all systems
- Telehealth platform
- Managed exam flow
- Clinician-to-clinician video
- ClearSteth digital auscultation



## CASLite Station

- Single or dual monitors
- Full video conferencing
- Integrated device usage & locking storage
- Battery back up
- Compact & mobile
- Adjustable worksurface



## TotalExam® 3

- High-definition exam camera
- Otoscope attachment
- Full motion video
- Superior image capture
- 8-LED carousel
- Polarizing derm hood



## TotalExam® Lite

- High resolution exam camera and otoscope
- Full motion video
- Intelligent image capture
- Variable LED brightness levels
- Extended field of view



## TotalVitals®

- Lightweight and compact
- Integrated and wireless
- Accurate and easy to Use
- Continuous patient monitoring
- NIBP, SpO2, pulse & temp Measurements



## Digital Stethoscope

- Plugs into any PC
- Artifact-free auscultation
- No batteries
- Small & lightweight
- Four diagnosis filters